



**THINK GLOBAL**  
With David Thomas  
BRIC Expert



# PROFILE

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## DAVID THOMAS

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Speaker, entrepreneur and facilitator, David Thomas, is well known in the Asia Pacific region for his experience, credibility and passion for identifying, building and facilitating business and investment relationships between developed and emerging countries.

David challenges his audiences and clients to view the world differently and to see new economic trends as an opportunity for leading businesses, investors and entrepreneurs to profit from the emerging markets of the 21<sup>st</sup> Century.

To book David for your forthcoming conference or event, or to explore opportunities to work with him to expand your global footprint, please contact:

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Web: [www.davidthomas.asia](http://www.davidthomas.asia)

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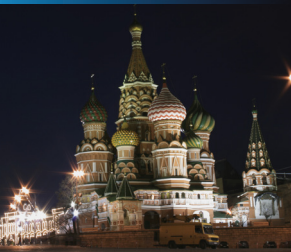
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## BRAZIL



## RUSSIA



## INDIA



## CHINA



## DAVID THOMAS — PROFESSIONAL SPEAKER

Winner of the prestigious 2009 Thought Leader Expert of the Year Award, David Thomas is well known in the Asia Pacific region as a facilitator of business and investment between developed and emerging countries, and has led delegations to all of the four BRIC countries.

As a highly sought after speaker and business futurist, David engages his audience with his authority, experience and passion for the economic power-houses of the 21st Century, new global hotspots, emerging markets, offshore business opportunities and economic trends.

His invaluable experience and powerful networks have accumulated over a 30 year career in London, Hong Kong and Sydney. He managed his own financial services business in Hong Kong for 8 years which provided unique insights and first hand experience into the changing landscape within the Asia Pacific region, particularly the opening up of China, the rise of Japan and the Asian tigers, and the emergence of India. More recently, his influence and activities have extended to Latin America and Eastern Europe, driven by his interest and passion for the economic potential and growing influence of the BRIC countries.

David is a regular speaker at ABF, CPA, TEC, EGN, FPA, CIPSA, ACBC, FINSIA, ASFA, EO and Australian Institute of Export events and conferences.



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David's message to companies and business leaders is clear:

*"Stop procrastinating! The world is changing rapidly and the confidence, skills and awareness to identify and seize opportunities in new emerging markets will be the key to success and growth in the years ahead."*

## SPEAKING TOPICS

- Building with new BRICs
- The future of business in the 21st Century
- The secrets of doing business in Asia

By the year 2025 or before, China will overtake the US to become the largest economy in the world, with the other BRIC countries joining them in the top 5. Entrepreneurs, exporters, importers, investors and service providers should be paying close attention to the once-in-a-generation opportunities created by these dynamic global shifts.

Whether you are raising capital, expanding your business offshore or looking for growth in new markets, you can't ignore the emerging economic powerhouse on your doorstep. Smart and forward-looking business leaders should be taking advantage of the opportunities that are now emerging in all of the BRIC countries on a daily basis.

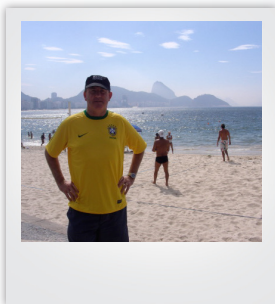
David provides his audiences with:

- Insights into how the world has changed, what it means and how you can get involved
- New opportunities for businesses of all sizes in new emerging markets
- Ideas on how to attract new customers, develop new revenue streams and overcome challenges in new markets
- Skills in developing global networks, managing cross-cultural relationships and engaging with business leaders in emerging countries



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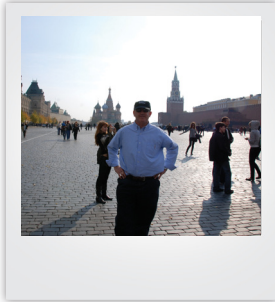
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## WHAT PEOPLE SAY ABOUT DAVID THOMAS

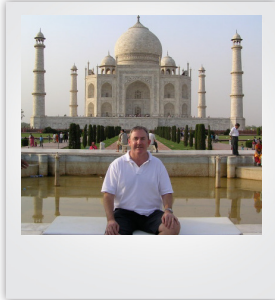
David Thomas was the opening keynote speaker at our Danish CFO Agenda conference in Copenhagen, where we gathered 200 CFOs and finance leaders from large Danish companies for a day of inspiration and discussion. David gave the opening speech on and also ran a break out session on “Doing business in India”. He is a great speaker and facilitator and very knowledgeable on the topic of BRIC.

— *Dorthe Harding Keilberg, Partner, Deloitte Consulting A/S, Denmark*



My sincere thanks for your excellent presentation to our senior bankers and customers on China and India. The feedback from the session has been overwhelmingly positive. The energy and clear insight that you brought to the Masterclass was a real strength.

— *Rachel Slade, Head of International Products, Westpac Banking Corp.*



David was kind enough to speak to EO in Sydney, March 2011. Feedback from members ... “Awesome presentation .... lots to think about – thanks”. “Brilliant all round. It’s fantastic to have speakers that open our horizons and not espouse theories”.. The fact that we had more than 45 minutes of Q&A tells how engaged our members were!

— *Duncan Knight, Chairman, Sydney Chapter, Entrepreneurs Organisation (“EO”)*



David is a well-connected professional with an excellent knowledge of Asian and international business practices. I have worked with him on a number of occasions, particularly regarding inward and outward investment opportunities between Australia and Asia and have found him thorough, engaging and professional.

— *Chris Ryan, Managing Director and CEO, Perpetual Limited*



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Great eye opener.  
Must book a flight  
to Rio!

– *Macquarie Bank*

Extremely interesting  
and topical.

– *JP Morgan*

Great speaker, very  
interesting topic, could  
listen to him for hours.

– *Toyota Motor Group*

Excellent, engaging,  
knowledgeable,  
polished.

– *CBA*

Depth, thought  
stimulating,  
thoroughly enjoyed it.

– *Human Rights  
Commission*

David was the guest speaker at the end of year meeting of my Sydney based EGN groups. The presentation was professional, reflecting David's expertise and experience on China. The audience questions proved the level of interest in the subject and the way it was presented.

— *Peter Hocking, Managing Director, Executives' Global Network Australia*

David Thomas was one of our key presenters at the Import Export Show in Darling Harbour in September 2010. We chose David as a presenter for our Masterclass on BRIC for his experience, credibility and passion for those countries. He has first hand experience and knows how to project his knowledge to the audience with enthusiasm and humour. David has a practical approach to his presentation which keeps the audience busy writing notes and wanting to know more.

— *Corinne Campbell, Import Export Show*

Thank you for your fascinating presentation on the BRIC nations at CEO Headquarters. You brought complex global economic issues, cultural facts and business reality to the table. Your presentation was interesting, educational and very useful for my clients. I would highly recommend any business leader to seek out this information.

— *Isabelle Phillips, Director, CEO Headquarters*

When David Thomas recently spoke at one of our conferences we had some great feedback ... "cutting edge", "insightful", "highly researched" and "thought-provoking".

— *Dale Beaumont, Business Blueprint, Best Selling Author of 16 Books*

David presented at our National Conference this year and he really knows his stuff. Feedback from his session was excellent and there's little doubt that he's the master of his topic. We look forward to hearing more from David.

— *Robert Gerrish, Founder & Director, Flying Solo*



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"He's a powerhouse of up to date knowledge and insight into how the world is changing, particularly the rise of BRIC".

"There's little doubt that he's the master of his topic".

"An engaging speaker, his well-informed presentation on emerging markets will enlighten and galvanise".

The University of Technology Sydney recently had the privilege of David Thomas presenting to its students studying Business and Culture in Asia Pacific. I highly recommend David as a speaker. His knowledge and practical understanding of the dynamics of these significant markets is outstanding. David's presentation was topical, insightful, thought provoking and certainly created much discussion. His style is relaxed yet focussed; delivered with great enthusiasm and humour

— *Liane Taylor, Marketing Operations Lead, IBM Australia Ltd*

I can say, without reservation, that without the efforts and energy of Think Global we would not be as far progressed as we are with our overseas strategies. We set out with very clear objectives, all of which have been met and with great success.

— *Mark Sheldon, Managing Director, Group GSA*

Our organisation, a major financial services firm, recently engaged David Thomas to present at our national professional development days across the country. The brief was simple, though the task was complex. We wanted our advisers to gain an international perspective, particularly on the BRIC countries and their potential impact on the Australian economy. David produced an extremely interesting presentation, which thoroughly engaged his audience. His technical understanding coupled with on the ground experience provided insights that soon had our advisers asking questions and taking note of what he had to say.

— *Alan Broom, Professional Development Manager*

David Thomas has been a constant support to CIPS over the last two years. His expertise on China & BRIC countries is much appreciated. His recent speech at our Strategic Procurement Forum in Perth was relevant, informative, engaging and well received by a demanding audience of senior procurement professionals – many from the resources sector.

— *Jonathan Dutton, Managing Director, CIPS Australia*